

	Sanjay Ghodawat University, Kolhapur Established as State Private University under Govt. of Maharashtra. Act No XL, 2017		2017-18
Year and Program : 2017, FY BBA	School of Commerce and Management	Department : BBA	
Course Code :MBC101	Course Title : Management Concepts and Organizational Behaviour	Semester – Odd (I)	
Day and Date : Saturday, 25 Nov, 2017 26 Dec 2017	End Semester Examination (Re)	Time: 3 hrs, Max Marks: 100	

Instructions: 1) All Questions are compulsory.

Marks COs

Q.1

- a) State whether the following statements are True or False – Any 5 10 CO1, CO2
1. By definition, all effective managers are true leaders
a) True b) False
 2. According to Maslow, once a need is satisfied it becomes a powerful motivator
a) True b) False
 3. Efficiency often refers to as “doing things right”
a) True b) False
 4. Planning is the process of thinking about and organizing the activities required to achieve a desired goal.
a) True b) False
 5. Management is getting things done through others.
a) True b) False
 6. Middle management is the first level of management above the worker.
g) True b) False

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- b) Answer the short questions (any 5) 10 CO3,
CO4
1. Define Personality and mention types of personality
 2. Define Values and value system
 3. Define Motivation and give example.
 4. Define Power and describe types of power
 5. Define Leadership and mention types of leadership
 6. Define Stress and mention types of stress

Q.2 Solve/answer any Two

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|----|--|----|-----|
| a) | Define Management. Explain the importance of Management | 10 | CO1 |
| b) | Describe the contribution of Henry Fayol to the Management | 10 | CO1 |
| c) | What are the various levels of management? | 10 | CO1 |

Q.3 Solve/answer any Two

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|----|---|----|-----|
| a) | Define Planning. What is the importance of planning in modern organization? | 10 | CO2 |
| b) | What steps are involved in the decision making process? | 10 | CO2 |
| c) | What are the essentials of good control system? | 10 | CO2 |

Q.4 Solve/answer any Two

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|----|--|----|-----|
| a) | Describe the Contingency approach and Systems approach to OB. | 10 | CO3 |
| b) | What are the determinants of personality? | 10 | CO3 |
| c) | Explain in detail Maslow's Need Hierarchy Theory of Motivation | 10 | CO3 |

Q.5 Solve/answer the following

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|----|---|----|-----|
| a) | What factors affect the group behavior in the organization? | 10 | CO4 |
| b) | Describe Charismatic theory of leadership. | 10 | CO4 |

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